

Customer Case Study

707 Resource Management Ltd

Company Overview

707 Resource Management (707) is a UK-based waste management company providing a national recycling and waste management service. Privately owned, the company outsources waste management collections on behalf of regional businesses, local authorities and national companies with multiple sites – focusing on the elimination of landfill through the reduction of waste at source, recycling and the use of new technologies.

The Challenge

In launching 707 in 2008, the 707 team who have previously built and managed several successful waste companies, including Polkacrest, Heron Environmental and 3b, knew how essential it was to streamline its business processes and have the best software infrastructure in place to compete in such a high volume, low margin, commodity sector.

With stringent waste management and recycling legislation increasing the complexity and volume of paperwork required for legislative compliance, 707 needed an integrated business management software system to automate this labour intensive and time-consuming administrative paperwork.

As a result, the chosen system needed to work towards the paperless office, increasing efficiency and reducing the use of manual and paper-based systems such as the manual printing and posting of legislative documentation and other paperwork such as credit notes and statements.

The Solution

707's specialist software supplier, ISB Global, installed SAP Business One WR1, a solution for small to midsize waste and recycling companies. Due to 707's high through-put and requirement to further streamline administrative and paper-based systems, they also implemented Spindle Professional, the paperless office software from Draycir.

SAP Business One WR1 provides an integrated accounting, financial and Customer Relationship Management (CRM) system. The WR1 software also enables 707 to manage complex job order and scheduling activities, customer service management, complex pricing, tracking of collections and the management of all reporting, documentation and analysis – ensuring collections are completed on time and in accordance with compliance and service level agreements.

Fully integrated with SAP Business One and WR1, Spindle Professional allows for the automatic and electronic delivery of paperwork, including invoices and statutory legislation documentation.



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"Spindle Professional fully supports our sustainability credentials and is a great practical example of how being green and going paperless can save you money. As it's our main aim to cut waste costs for our clients, minimising waste in the first place, Spindle Professional is enabling us to practice what we preach."

Graeme Rose, Managing Director,
707 Resource Management

The Results

- > Postage costs reduced by more than £5,190 per annum
- > Over 485 man hours saved per annum
- > Increased profitability, timely and efficient customer service and reduced environmental impact

Currently 707 outsource over 1,000 collections per week. With each collection demanding various levels of documentation and legislative paperwork, operating a manual process would have been unfeasible from a profitability point of view. It would also go against 707's commitment to waste reduction and elimination of landfill.

What They Have to Say

Graeme Rose, Managing Director from 707 Resource Management, said:

"We can conservatively estimate that using Spindle Professional will save us over £5,000 in the first year – and that's just in reduced postage costs from paperless invoicing. If you add in the savings from reduced printing, stationery, archiving, administration and administrative hours we are looking at an overall saving of £8,000 in the first year, at this collection rate."

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707 Resource Management Facts

Activity: Waste management company providing a national recycling and waste management service

Based: Leeds, West Yorkshire

Reseller: ISB Global

Web: www.707.co.uk

Key Benefits

Dramatically reduces costs - document delivery by email and fax

Creates a more professional image with your company logo and branding on outgoing documents

Saves money and waste - you can use plain paper in place of pre-printed stationery

Flexible - allows you to automatically add terms and conditions or seasonal or promotional messages

'Intelligent' - pre-programmed to fax, email, print or store your documents automatically for instant retrieval whenever you need them

Spindle Professional works with major accounting systems including Sage 50, Sage Line 100, Sage 200, Microsoft Dynamics NAV (Navision), Microsoft Dynamics GP (Great Plains), Pegasus Opera II, Access Accounts, SAP Business One and more. Also works with almost any application that will print, such as Microsoft Word, Excel, Access, ACT! and Crystal Reports.

Product Range

Spindle Professional is one of a range of products available from Draycir, specialists in document distribution and credit management solutions.



Spindle
PROFESSIONAL



Credit
HOUND



Credit
GUARDIAN

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